



XPERTASIA Global and MGX Global Group has forged a Strategic partnership to value -aggregate and enhance our services in the international markets.

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This partnership leverages on the strengths of both companies to create a powerful offering in the growing markets of green technology, data centres, IoT, and cybersecurity.







## MGX Global Group:

- Focus on integrated green high-tech parks, including data centres and solar farms.
- Involvement in Cybersecurity solutions, M2M protocol and Al-driven services.
- o Emphasis on ESG and sustainable clean energy solutions.
- Project development and management expertise.

#### • Xpertasia:

- Focus on Cybersecurity Consultancy in both Defensive and Offensive applications and competition.
- Expertise in Cybersecurity services and certification, infosec competency development and assessment acceleration and audit.
- Jumpstart VISO programs, SOC Services, Cybersecurity Consultancy, Business Value Coaching and Partner Development Services.
- XPERTASIA Global can expand its market reach by partnering with MGX on large-scale green tech park and data centre projects.

This strategic partnership framework include:

- **Joint Go-to-Market Strategy:** Develop joint marketing and sales initiatives to promote integrated solutions.
- **Service Level Agreements (SLAs):** Define clear roles, responsibilities, and service levels for cybersecurity services.
- **Technology Integration:** Explore opportunities to integrate Xpertasia's security solutions into MGX's infrastructure and platforms.
- **Innovation Collaboration:** Collaborate on research and development to address emerging cybersecurity challenges in green tech and IoT.



## Opportunities;

### 1. Cybersecurity for Green Tech Parks & Data Canters:

- MGX is developing green tech parks with data centres. These facilities require robust cybersecurity to protect sensitive data and infrastructure.
- Xpertasia can provide cybersecurity consulting, solutions, and services to secure these parks and data centres, including:
  - Security assessments and penetration testing
  - Security architecture design and implementation
  - Threat detection and incident response
  - Data protection and privacy solutions
  - Compliance and regulatory consulting
- This synergy ensures MGX's developments are secure by design, enhancing their value proposition.

#### 2. **IoT Security Solutions:**

- MGX is involved in M2M protocol and Al-driven services, which likely involve IoT applications.
- Xpertasia can offer specialized IoT security services to address the unique challenges of securing connected devices and networks:
  - IoT security assessments and vulnerability management
  - Secure device provisioning and management
  - Network security for IoT deployments
  - Data security and privacy in IoT ecosystems
- This collaboration can help MGX deliver secure and reliable IoT solutions within its projects.

#### 3. Integrated Security Offerings:

- Combining MGX's infrastructure and project development with Xpertasia's cybersecurity expertise allows for integrated solutions.
- o They can jointly offer clients comprehensive packages that include:
  - Secure-by-design data centre development
  - Secure IoT implementations for smart park initiatives
  - Managed security services for ongoing protection



# 4. Market Expansion:

 MGX can leverage Xpertasia's cybersecurity expertise to enhance its offerings and attract clients who prioritize security.

For more information, please contact:

Mr Edward Fong Co-Founder / Director

Email: Edward.Fong@mgxglobalgroup.com

Phone: +65 98592186

Or visit www.mgxglobalgroup.com

Email: Edward.Fong@mgxglobalgroup.com